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Proposed Committee Substitute by the Committee on Children and Families

A bill to be entitled 1 2 An act relating to the Department of Children and Family Services; providing legislative 3 intent with respect to establishing a structure by which the department shall monitor and 5 manage contracts with external service 6 7 providers; providing definitions; requiring the department to competitively procure certain 8 commodities and contractual services; requiring 9 the department to allow all public 10 11 postsecondary institutions to bid on contracts intended for any public postsecondary 12 13 institution; authorizing the department to competitively procure and contract for systems 14 15 of treatment or service that involve multiple providers; providing requirements if other 16 governmental entities contribute matching 17 18 funds; requiring that an entity providing 19 matching funds must comply with certain 20 procurement procedures; authorizing the department to independently procure and 21 contract for treatment services; requiring that 2.2 the department develop a validated business 23 case before outsourcing any service or 24 function; providing requirements for the 25 26 business case; requiring that the validated 27 business case be submitted to the Legislature for approval; requiring that a contractual 28 service that has previously been outsourced be 29 subject to the requirements for a validated 30

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contractual services equal to or in excess of
the threshold amount for CATEGORY FIVE comply
with specified requirements, including a scope
of work and performance standards; authorizing
the department to adopt incremental penalties
by rule; authorizing the department to include
cost-neutral, performance-based incentives in a
contract; requiring that a contract in excess
of \$1 million be negotiated by a contract
negotiator who is certified according to
standards established by the Department of
Management Services; limiting circumstances
under which the department may amend a
contract; requiring that a proposed contract
amendment be submitted to the Executive Office
of the Governor for approval; requiring
approval of a contract amendment by the
Administration Commission under certain
circumstances; requiring the department to
verify that contractural terms have been
satisfied before renewing a contract; requiring
certain documentation; requiring the department
to develop, in consultation with the Department
of Management Services, contract templates and
guidelines; requiring that the department
establish a contract-management process;
specifying the requirements for and components
of the contract-management process; providing
requirements for resolving performance
deficiencies and terminating a contract;
requiring a corrective-action plan under

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certain circumstances; requiring the department
to develop standards of conduct and
disciplinary actions; requiring that the
department establish contract-monitoring units
and a contract-monitoring process; requiring
written reports; requiring on-site visits for
contracts involving the provision of direct
client services; requiring the department to
make certain documents available to the
Legislature; requiring the department to create
an electronic database to store the documents;
amending s. 402.73, F.S.; requiring the Agency
for Persons with Disabilities to implement
systems to ensure quality and fiscal integrity
of programs in the developmental services
Medicaid waiver system; providing an exemption
for health services from competitive bidding
requirements; amending s. 409.1671, F.S.;
conforming provisions to changes made by the
act; requiring that the Office of Program
Policy Analysis and Government Accountability
conduct two reviews of the contract-management
and accountability structures of the department
and report to the Legislature and the Auditor
General; repealing s. 402.72, F.S., relating to
contract-management requirements for the
Department of Children and Family Services;
providing an effective date.

30 Be It Enacted by the Legislature of the State of Florida:

1	Section 1. <u>Department of Children and Family Services;</u>
2	procurement of contractual services; outsourcing or
3	privatization; contract management
4	(1) LEGISLATIVE INTENTThe Legislature intends that
5	the Department of Children and Family Services obtain services
6	in the manner that is most efficient and cost-effective for
7	the state, that provides the greatest long-term benefits to
8	the clients receiving services, and that minimizes the
9	disruption of client services. In order to meet these
10	legislative goals, the department shall comply with
11	legislative policy guidelines that require compliance with
12	uniform procedures for procuring contractual services,
13	prescribe how the department must outsource its programmatic
14	and administrative services to external service providers
15	rather than having them provided by the department or another
16	state agency, and establish a contract-management and
17	contract-monitoring process.
18	(2) DEFINITIONSAs used in this section, the term:
19	(a) "Contract manager" means the department employee
20	who is responsible for enforcing the compliance with
21	administrative and programmatic terms and conditions of a
22	contract. The contract manager is the primary point of contact
23	through which all contracting information flows between the
24	department and the contractor. The contract manager is
25	responsible for day-to-day contract oversight, including
26	approval of contract deliverables and invoices. All actions
27	related to the contract shall be initiated by or coordinated
28	with the contract manager. The contract manager maintains the
29	official contract files.
30	(b) "Contract monitor" means the department employee
31	who is responsible for observing, recording, and reporting to

1	the contract manager and other designated entities the
2	information necessary to assist the contract manager and
3	program management in determining whether the contractor is in
4	compliance with the administrative and programmatic terms and
5	conditions of the contract.
6	(c) "Department" means the Department of Children and
7	Family Services.
8	(d) "Outsourcing" means the process of contracting
9	with an external service provider to provide a service, in
10	whole or in part, while the department retains the
11	responsibility and accountability for the service.
12	(e) "Performance measure" means the quantitative
13	indicators used to assess if the service the external provider
14	is performing is achieving the desired results. Measures of
15	performance include outputs, direct counts of program
16	activities, and outcomes or results of program activities in
17	the lives of the clients served.
18	(f) "Performance standard" means the quantifiable,
19	specified, and desired level to be achieved for a particular
20	performance measure.
21	(q) "Privatize" means any process aimed at
22	transferring the responsibility for a service, in whole or in
23	part, from the department to the private sector such that the
24	private sector is solely and fully responsible for the
25	performance of the specific service.
26	(h) "Service" means all or any portion of a program or
27	program component as defined in section 216.011.
28	(3) PROCUREMENT OF COMMODITIES AND CONTRACTUAL
29	SERVICES
30	(a) For the purchase of commodities and contractual
31	services in excess of the threshold amount established in

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section 287.017, Florida Statutes, for CATEGORY TWO, the department shall comply with the requirements set forth in 2. section 287.057, Florida Statutes. 3 (b) Notwithstanding section 287.057(5)(f)13., Florida 4 5 Statutes, whenever the department intends to contract with a public postsecondary institution to provide a service, the 6 department must allow all public postsecondary institutions in 7 this state that are accredited by the Southern Association of 8 Colleges and Schools to bid on the contract. Thereafter, 9 notwithstanding any other provision to the contrary, if a 10 public postsecondary institution intends to subcontract for 11 12 any service awarded in the contract, the subcontracted service must be procured by competitive procedures. 13 14 (c) When it is in the best interest of a defined segment of its consumer population, the department may 15 16 competitively procure and contract for systems of treatment or service that involve multiple providers, rather than procuring 17 and contracting for treatment or services separately from each 18 19 participating provider. The department must ensure that all 20 providers that participate in the treatment or service system meet all applicable statutory, regulatory, service-quality, 21 and cost-control requirements. If other governmental entities 22 or units of special purpose government contribute matching 23 funds to the support of a given system of treatment or 24 service, the department shall formally request information 25 from those funding entities in the procurement process and may 26 take the information received into account in the selection 27 process. If a local government contributes matching funds to 2.8 support the system of treatment or contracted service and if 29 30 the match constitutes at least 25 percent of the value of the 31 contract, the department shall afford the governmental match

1	contributor an opportunity to name an employee as one of the
2	persons required by section 287.057(17), Florida Statutes, to
3	evaluate or negotiate certain contracts, unless the department
4	sets forth in writing the reason why the inclusion would be
5	contrary to the best interest of the state. Any employee so
6	named by the governmental match contributor shall qualify as
7	one of the persons required by section 287.057(17), Florida
8	Statutes. A governmental entity or unit of special purpose
9	government may not name an employee as one of the persons
10	required by section 287.057(17), Florida Statutes, if it, or
11	any of its political subdivisions, executive agencies, or
12	special districts, intends to compete for the contract to be
13	awarded. The governmental funding entity or contributor of
14	matching funds must comply with all procurement procedures set
15	forth in section 287.057, Florida Statutes, when appropriate
16	and required.
17	(d) The department may procure and contract for or
18	provide assessment and case-management services independently
19	from treatment services.
20	(4) SOURCING STANDARDS AND REQUIREMENTS If the
21	department proposes to outsource a service, the department
22	must comply with the requirements of this section prior to the
23	procurement process provided for in section 287.057, Florida
24	Statutes.
25	(a) The department shall develop a business case
26	describing and analyzing the service proposed for outsourcing.
27	A business case is part of the solicitation process and is not
28	a rule subject to challenge pursuant to section 120.54,
29	Florida Statutes. The business case must include, but need not
30	be limited to:
31	1. A detailed description of the services to be

1	outsourced, a description and analysis of the department's
2	current performance of the service, and a rationale
3	documenting how outsourcing the service would be in the best
4	interest of the state, the department, and its clients.
5	2. A cost-benefit analysis documenting the estimated
6	specific direct and indirect costs, savings, performance
7	improvements, risks, and qualitative and quantitative benefits
8	involved in or resulting from outsourcing the service. The
9	cost-benefit analysis must include a detailed plan and
10	timeline identifying all actions that must be implemented to
11	realize expected benefits. Under section 92.525, Florida
12	Statutes, the Secretary of Children and Family Services shall
13	verify that all costs, savings, and benefits are valid and
14	achievable.
15	3. A description of the specific performance measures
16	and standards that must be achieved through the outsourcing
17	proposal.
18	4. A statement of the potential effect on applicable
19	federal, state, and local revenues and expenditures. The
20	statement must specifically describe the effect on general
21	revenue, trust funds, general revenue service charges, and
22	interest on trust funds, together with the potential direct or
23	indirect effect on federal funding and cost allocations.
24	5. A plan to ensure compliance with public-record
25	laws, which must include components that:
26	a. Provide public access to public records at a cost
27	that does not exceed that provided in chapter 119, Florida
28	Statutes.
29	b. Ensure the confidentiality of records that are
30	exempt from disclosure or confidential under law.
31	c. Meet all legal requirements for record retention.

1	d. Allow for transfer to the state, at no cost, all
2	public records in possession of the external service provider
3	upon termination of the contract.
4	6. A department transition and implementation plan for
5	addressing changes in the number of agency personnel, affected
6	business processes, and employee-transition issues. Such a
7	plan must also specify the mechanism for continuing the
8	operation of the service if the contractor fails to perform
9	and comply with the performance measures and standards and
10	provisions of the contract. Within this plan, the department
11	shall identify all resources, including full-time equivalent
12	positions, which are subject to outsourcing. All full-time
13	equivalent positions identified in the plan shall be placed in
14	reserve by the Executive Office of the Governor until the end
15	of the second year of the contract. Notwithstanding the
16	provisions of section 216.262, Florida Statutes, the Executive
17	Office of the Governor shall request authority from the
18	Legislative Budget Commission to reestablish full-time
19	positions above the number fixed by the Leqislature when a
20	contract is terminated and the outsourced service must be
21	returned to the department.
22	7. A listing of assets proposed for transfer to or use
23	by the external service provider, a description of the
24	proposed requirements for maintenance of those assets by the
25	external service provider or the department in accordance with
26	chapter 273, Florida Statutes, a plan for their disposition
27	upon termination of the contract, and a description of how the
28	planned asset transfer or use by the contractor is in the best
29	interest of the department and the state.
30	(b)1. If the department proposes to outsource the
31	service in the next fiscal year, the department shall submit

1	the business case with the department's final legislative
2	budget request, in the manner and form prescribed in the
3	legislative budget request instructions under section 216.023,
4	Florida Statutes. Upon approval in the General Appropriations
5	Act, the department may initiate and complete the procurement
6	process under section 287.057, Florida Statutes, and shall
7	have the authority to enter into contracts with the external
8	service provider.
9	2. If a proposed outsourcing initiative would require
10	integration with, or would in any way affect other state
11	information technology systems, the department shall submit
12	the feasibility study documentation required by the
13	legislative budget request instructions under section 216.023,
14	Florida Statutes.
15	(c) If the department proposes to outsource a service
16	during a fiscal year and the outsourcing provision was not
17	included in the approved operating budget of the department,
18	the department must provide to the Governor, the President of
19	the Senate, the Speaker of the House of Representatives, the
20	chairs of the legislative appropriations committees, and the
21	chairs of the relevant substantive committees the business
22	case that complies with the requirements of paragraph (a) at
23	least 45 days before the release of any solicitation
24	documents, as provided for in section 287.057, Florida
25	Statutes. Any budgetary changes that are inconsistent with the
26	department's approved budget may not be made to existing
27	programs unless the changes are recommended to the Legislative
28	Budget Commission by the Governor and the Legislative Budget
29	Commission expressly approves the program changes.
30	(d) The department may not privatize a service without
31	specific authority provided in general law, the General 10

1	Appropriations Act, legislation implementing the General
2	Appropriations Act, or a special appropriations act.
3	(5) CONTRACTING AND PERFORMANCE MEASURESIn addition
4	to the requirements of section 287.058, Florida Statutes,
5	every procurement of contractual services by the department
6	which meets or is in excess of the threshold amount provided
7	in section 287.017, Florida Statutes, for CATEGORY FIVE, must
8	comply with the requirements of this subsection.
9	(a) The department shall execute a contract containing
10	all provisions and conditions, which must include, but need
11	not be limited to:
12	1. A detailed scope of work that clearly specifies
13	each service and deliverable to be provided, including a
14	description of each deliverable or activity that is
15	quantifiable, measurable, and verifiable the department and
16	the contractor.
17	2. Associated costs and savings, specific payment
18	terms and payment schedules, including incentive and penalty
19	provisions, criteria governing payment, and a clear and
20	specific schedule to complete all required activities needed
21	to transfer the service from the state to the contractor.
22	3. Clear and specific identification of all required
23	performance measures and standards, which must, at a minimum,
24	include:
25	a. Acceptance criteria for each deliverable and
26	service to be provided to the department under the terms of
27	the contract which document, to the greatest extent possible,
28	the required performance level. Acceptance criteria must be
29	detailed, clear, and unambiquous and shall be used to measure
30	deliverables and services to be provided under the contract.
31	b. A method for monitoring and reporting progress in

1	achieving specified performance standards and levels.
2	c. The sanctions or penalties that shall be assessed
3	for contract or state nonperformance. The department may
4	adopt, by rule, provisions for including in its contracts
5	incremental penalties to be imposed by its contract managers
6	on a contractor due to the contractor's failure to comply with
7	a requirement for corrective action. Any financial penalty
8	that is imposed upon a contractor may not be paid from funds
9	being used to provide services to clients, and the contractor
10	may not reduce the amount of services being delivered to
11	clients as a method for offsetting the effect of the penalty.
12	If a financial penalty is imposed upon a contractor that is a
13	corporation, the department shall notify, at a minimum, the
14	board of directors of the corporation. The department may
15	notify any additional parties that the department believes may
16	be helpful in obtaining the corrective action that is being
17	sought. In addition, the rules adopted by the department must
18	include provisions that permit the department to deduct the
19	financial penalties from funds that would otherwise be due to
20	the contractor, not to exceed 10 percent of the amount that
21	otherwise would be due to the contractor for the period of
22	noncompliance. If the department imposes a financial penalty,
23	it shall advise the contractor in writing of the cause for the
24	penalty. A failure to include such deductions in a request for
25	payment constitutes grounds for the department to reject that
26	request for payment. The remedies identified in this paragraph
27	do not limit or restrict the department's application of any
28	other remedy available to it in the contract or under law. The
29	remedies described in this paragraph may be cumulative and may
30	be assessed upon each separate failure to comply with
31	instructions from the department to complete corrective

1	action.
2	4. A requirement that the contractor maintain adequate
3	accounting records that comply with all applicable federal and
4	state laws and generally accepted accounting principles.
5	5. A requirement authorizing the department and state
6	to have access to and conduct audits of all records related to
7	the contract and outsourced services.
8	6. A requirement that ownership of any intellectual
9	property developed in the course of, or as a result of, work
10	or services performed under the contract shall transfer to the
11	state if the contractor ceases to provide the outsourced
12	service.
13	7. A requirement describing the timing and substance
14	of all plans and status or progress reports that are to be
15	provided. All plans and status or progress reports must comply
16	with any relevant state and federal standards for planning,
17	implementation, operations, and oversight.
18	8. A requirement that the contractor shall comply with
19	<pre>public-record laws. The contractor shall:</pre>
20	a. Keep and maintain the public records that
21	ordinarily and necessarily would be required by the department
22	to perform the service.
23	b. Provide public access to such public records on the
24	same terms and conditions that the department would and at a
25	cost that does not exceed that provided in chapter 119.
26	c. Ensure the confidentiality of records that are
27	exempt from disclosure or confidential under law.
28	d. Meet all legal and auditing requirements for record
29	retention, and transfer to the state, at no cost to the state,
30	all public records in possession of the contractor upon
31	termination of the contract. All records stored electronically

1	must be provided to the state in the format compatible with
2	state information technology systems.
3	9. A requirement that any state funds provided for the
4	purchase of or improvements to real property are contingent
5	upon the contractor granting to the state a security interest
6	in the property which is at least equal to the amount of the
7	state funds provided for at least 5 years following the date
8	of purchase or the completion of the improvements or as
9	further required by law. The contract must include a provision
10	that, as a condition of receipt of state funding for this
11	purpose, the contractor agrees that, if it disposes of the
12	property before the department's interest is vacated, the
13	contractor must refund the proportionate share of the state's
14	initial investment, as adjusted by depreciation.
15	10. A provision that the contractor annually submit
16	and verify, under section 92.525, Florida Statutes, all
17	required financial statements.
18	11. A provision that the contractor will be held
19	responsible and accountable for all work covered under the
20	contract including any work performed by subcontractors. The
21	contract must state that the department may monitor the
22	performance of any subcontractor.
23	(b) A contract may include cost-neutral,
24	performance-based incentives that may vary according to the
25	extent a contractor achieves or surpasses the performance
26	standards set forth in the contract. The incentives may be
27	weighted proportionally to reflect the extent to which the
28	contractor has demonstrated that it has consistently met or
29	exceeded the contractual requirements and the performance
30	standards.
31	(c) The department shall review the time period for 14

1	which it executes contracts and, to the greatest extent			
2	practicable, shall execute multiyear contracts to make the			
3	most efficient use of the resources devoted to contract			
4	processing and execution.			
5	(d) When the annualized value of a contract is in			
6	excess of \$1 million, at least one of the persons conducting			
7	negotiations must be certified as a contract negotiator based			
8	upon standards established by the Department of Management			
9	Services.			
10	(e) The department may not amend a contract without			
11	first submitting the proposed contract amendment to the			
12	Executive Office of the Governor for approval if the effect of			
13	the amendment would be to increase:			
14	1. The value of the contract by \$250,000; or			
15	2. The term of the contract by 1 year or more.			
16				
17	When the department proposes any contract amendment that meets			
18	the criteria described in this paragraph, it shall submit the			
19	proposed contract amendment to the Executive Office of the			
20	Governor for approval and shall immediately notify the chairs			
	Governor for approval and shall immediately notify the chairs			
21	Governor for approval and shall immediately notify the chairs of the legislative appropriations committees. The Executive			
21	of the legislative appropriations committees. The Executive			
21 22	of the legislative appropriations committees. The Executive  Office of the Governor may not approve the proposed contract			
21 22 23	of the legislative appropriations committees. The Executive  Office of the Governor may not approve the proposed contract  amendment until 14 days following receipt of the notification			
<ul><li>21</li><li>22</li><li>23</li><li>24</li></ul>	of the legislative appropriations committees. The Executive  Office of the Governor may not approve the proposed contract  amendment until 14 days following receipt of the notification  to the legislative appropriations chairs. If either chair of			
<ul><li>21</li><li>22</li><li>23</li><li>24</li><li>25</li></ul>	of the legislative appropriations committees. The Executive  Office of the Governor may not approve the proposed contract  amendment until 14 days following receipt of the notification  to the legislative appropriations chairs. If either chair of  the legislative appropriations committees objects in writing			
<ul><li>21</li><li>22</li><li>23</li><li>24</li><li>25</li><li>26</li></ul>	of the legislative appropriations committees. The Executive Office of the Governor may not approve the proposed contract amendment until 14 days following receipt of the notification to the legislative appropriations chairs. If either chair of the legislative appropriations committees objects in writing to a proposed contract amendment within 14 days following notification and specifies the reasons for the objection, the			
<ul><li>21</li><li>22</li><li>23</li><li>24</li><li>25</li><li>26</li><li>27</li></ul>	of the legislative appropriations committees. The Executive Office of the Governor may not approve the proposed contract amendment until 14 days following receipt of the notification to the legislative appropriations chairs. If either chair of the legislative appropriations committees objects in writing to a proposed contract amendment within 14 days following notification and specifies the reasons for the objection, the			
<ul><li>21</li><li>22</li><li>23</li><li>24</li><li>25</li><li>26</li><li>27</li><li>28</li></ul>	of the legislative appropriations committees. The Executive Office of the Governor may not approve the proposed contract amendment until 14 days following receipt of the notification to the legislative appropriations chairs. If either chair of the legislative appropriations committees objects in writing to a proposed contract amendment within 14 days following notification and specifies the reasons for the objection, the Executive Office of the Governor shall disapprove the proposed			

1	Commission by a two-thirds vote of the members present with			
2	the Governor voting in the affirmative. In the absence of			
3	approval by the commission, the proposed contract amendment			
4	shall be automatically disapproved. Otherwise, upon approval			
5	by the Governor or Administration Commission, the department			
6	may execute the contract amendment.			
7	(e) An amendment that is issued under legislative			
8	direction, including funding adjustments annually provided for			
9	in the General Appropriations Act or the federal			
10	appropriations acts, need not be submitted for approval in			
11	accordance with paragraph (d).			
12	(f) In addition to the requirements of section			
13	287.057(14), Florida Statutes, the department shall verify			
14	that all specific direct and indirect costs, savings,			
15	performance measures and standards, and qualitative and			
16	quantitative benefits identified in the original contract have			
17	been satisfied by a contractor or the department before the			
18	contract is renewed. The documentation must include an			
19	explanation of any differences between the required			
20	performance as identified in the contract and the actual			
21	performance of the contractor. The documentation must be			
22	included in the official contract file.			
23	(q) The department shall, in consultation with the			
24	Department of Management Services, develop contract templates			
25	and guidelines that define the mandatory contract provisions			
26	and other requirements identified in this subsection and that			
27	must be used for all contractual service contracts meeting the			
28	requirements of this subsection. All contract templates and			
29	quidelines shall be developed by September 30, 2005.			
30	(6) CONTRACT-MANAGEMENT REQUIREMENTS AND			
31	PROCESS Notwithstanding section 287.057(15), Florida 16			

1	Statutes, the department is responsible for establishing a			
2	contract-management process that requires a member of the			
3	department's Senior Management Service to assign in writing			
4	the responsibility of a contract to a contract manager. The			
5	department shall maintain a set of procedures describing its			
6	contract-management process which must minimally include the			
7	following requirements:			
8	(a) The contract manager shall maintain the official			
9	contract file throughout the duration of the contract and for			
10	a period not less than 6 years after the termination of the			
11	contract.			
12	(b) The contract manager shall review all invoices for			
13	compliance with the criteria and payment schedule provided for			
14	in the contract and shall approve payment of all invoices			
15	before their transmission to the Department of Financial			
16	Services for payment. Only the contract manager shall approve			
17	the invoices for a specific contract, unless the contract			
18	manager is temporarily unavailable to review an invoice. The			
19	contract file must contain an explanation for any periods of			
20	temporary unavailability of the assigned contract manager. For			
21	any individual invoice in excess of \$500,000, a member of the			
22	Selected Exempt Service or Senior Management Service shall			
23	also sign payment approval of the invoice. For any individual			
24	invoice in excess of \$1 million, a member of the Senior			
25	Management Service shall also sign payment approval of the			
26	invoice.			
27	(c) The contract manager shall maintain a schedule of			
28	payments and total amounts disbursed and shall periodically			
29	reconcile the records with the state's official accounting			
30	records.			
31	(d) For contracts involving the provision of direct			

1	client services, the contract manager shall periodically visit			
2	the physical location where the services are delivered and			
3	speak directly to clients receiving the services and the staff			
4	responsible for delivering the services.			
5	(e) For contracts for which the contractor is a			
6	corporation, the contract manager shall attend at least one			
7	board meeting semiannually, if held and if within 100 miles			
8	the contract manager's official headquarters.			
9	(f) The contract manager shall meet at least once a			
10	month directly with the contractor's representative and			
11	maintain records of such meetings.			
12	(q) The contract manager shall periodically document			
13	any differences between the required performance measures and			
14	the actual performance measures. If a contractor fails to meet			
15	and comply with the performance measures established in the			
16	contract, the department may allow a reasonable period for the			
17	contractor to correct performance deficiencies. If performance			
18	deficiencies are not resolved to the satisfaction of the			
19	department within the prescribed time, and if no extenuating			
20	circumstances can be documented by the contractor to the			
21	department's satisfaction, the department must terminate the			
22	contract. The department may not enter into a new contract			
23	with that same contractor for the services for which the			
24	contract was previously terminated for a period of at least 24			
25	months after the date of termination. The contract manager			
26	shall obtain and enforce corrective-action plans, if			
27	appropriate, and maintain records regarding the completion or			
28	failure to complete corrective-action items.			
29	(h) The contract manager shall document any contract			
30	modifications, which shall include recording any contract			
31	amendments as provided for in this section.			
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1 (i) The contract manager shall be properly trained before being assigned responsibility for any contract. 2 3 The department shall develop standards of conduct and a range 4 of disciplinary actions for its employees which are 5 specifically related to carrying out contract-management 6 responsibilities. 7 8 (7) CONTRACT-MONITORING REQUIREMENTS AND PROCESS. -- The department shall establish contract-monitoring units staffed 9 by full-time career service employees who report to a member 10 of the Select Exempt Service or Senior Management Service and 11 who have been properly trained to perform contract monitoring. 12 A member of the Senior Management Service shall assign in 13 14 writing a specific contract to a contract-monitoring unit, with at least one member of the contract-monitoring unit 15 possessing specific knowledge and experience in the contract's 16 program area. The department shall establish a 17 contract-monitoring process that must include, but need not be 18 <u>limited to, the following requirements:</u> 19 20 (a) Performing a risk assessment at the start of each 21 fiscal year and preparing an annual contract-monitoring schedule that includes consideration for the level of risk 2.2 assigned. The department may monitor any contract at any time regardless of whether such monitoring was originally included 2.4 in the annual contract-monitoring schedule. 25 (b) Preparing a contract-monitoring plan, including 26 sampling procedures, before performing on-site monitoring at 27 external locations of a service provider. The plan must 28 include a description of the programmatic, fiscal, and 29 administrative components that will be monitored on-site. If 30 31 appropriate, clinical and therapeutic components may be

1	included.		
2	(c) Conducting analyses of the performance and		
3	compliance of an external service provider by means of desk		
4	reviews if the external service provider will not be monitore		
5	on-site during a fiscal year.		
6	(d) Unless the department sets forth in writing the		
7	need for an extension, providing a written report presenting		
8	the results of the monitoring within 30 days after the		
9	completion of the on-site monitoring or desk review. Report		
10	extensions may not exceed 30 days after the original		
11	completion date. The department shall develop and use a		
12	standard contract-monitoring report format and shall provide		
13	access to the reports by means of a website that is available		
14	to the Legislature.		
15	(e) For contracts involving the provision of direct		
16	client services, requiring the contract monitor to visit the		
17	physical location where the services are being delivered and		
18	to speak directly to the clients receiving the services and		
19	with the staff responsible for delivering the services.		
20	(f) Developing and maintaining a set of procedures		
21	describing the contract-monitoring process.		
22			
23	The department shall develop standards of conduct and a range		
24	of disciplinary actions for its employees which are		
25	specifically related to carrying out contract-monitoring		
26	responsibilities.		
27	(8) REPORTS TO THE LEGISLATURE Beginning October 1,		
28	2005, the department shall make available to the Legislature		
29	electronically all documents associated with the procurement		
30	and contracting functions of the department. The documents in		
31	the database must include, but are not limited to, all:		

1	(a) Business cases;			
2	(b) Procurement documents;			
3	(c) Contracts and any related files, attachments, or			
4	<pre>amendments;</pre>			
5	(d) Contract monitoring reports;			
6	(e) Corrective action plans and reports of corrective			
7	actions taken when contractor performance deficiencies are			
8	identified; and			
9	(f) Status reports on all outsourcing initiatives			
10	describing the progress by the department towards achieving			
11	the business objectives, costs, savings, and quantifiable			
12	benefits identified in the business case.			
13	Section 2. Section 402.73, Florida Statutes, is			
14	amended to read:			
15	402.73 Contracting and performance standards			
16	(1) The Department of Children and Family Services			
17	shall establish performance standards for all contracted			
18	client services. Notwithstanding s. 287.057(5)(f), the			
19	department must competitively procure any contract for client			
20	services when any of the following occurs:			
21	(a) The provider fails to meet appropriate performance			
22	standards established by the department after the provider has			
23	been given a reasonable opportunity to achieve the established			
24	standards.			
25	(b) A new program or service has been authorized and			
26	funded by the Legislature and the annual value of the contract			
27	for such program or service is \$300,000 or more.			
28	(c) The department has concluded, after reviewing			
29	market prices and available treatment options, that there is			
30	evidence that the department can improve the performance			
31	outcomes produced by its contract resources. At a minimum, the			

1	department shall review market prices and available treatment	
2	options biennially. The department shall compile the results	
3	of the biennial review and include the results in its annual	
4	performance report to the Legislature pursuant to chapter	
5	94-249, Laws of Florida. The department shall provide notice	
6	and an opportunity for public comment on its review of market	
7	prices and available treatment options.	
8	(2) The competitive requirements of subsection (1)	
9	must be initiated for each contract that meets the criteria of	
10	this subsection, unless the secretary makes a written	
11	determination that particular facts and circumstances require	
12	deferral of the competitive process. Facts and circumstances	
13	must be specifically described for each individual contract	
14	proposed for deferral and must include one or more of the	
15	following:	
16	(a) An immediate threat to the health, safety, or	
17	welfare of the department's clients.	
18	(b) A threat to appropriate use or disposition of	
19	facilities that have been financed in whole, or in substantial	
20	part, through contracts or agreements with a state agency.	
21	(c) A threat to the service infrastructure of a	
22	community which could endanger the well-being of the	
23	department's clients.	
24		
25	Competitive procurement of client services contracts that meet	
26	the criteria in subsection (1) may not be deferred for longer	
27	than 1 year.	
28	(3) The Legislature intends that the department obtain	
29	services in the manner that is most cost-effective for the	
30	state, that provides the greatest long-term benefits to the	
31	clients receiving services, and that minimizes the disruption	

1	of client services. In order to meet these legislative goals,			
2	the department may adopt rules providing procedures for the			
3	competitive procurement of contracted client services which			
4	represent an alternative to the request-for-proposal or			
5	invitation-to-bid process. The alternative competitive			
6	procedures shall permit the department to solicit professional			
7	qualifications from prospective providers and to evaluate such			
8	statements of qualification before requesting service			
9	proposals. The department may limit the firms invited to			
10	submit service proposals to only those firms that have			
11	demonstrated the highest level of professional capability to			
12	provide the services under consideration, but may not invite			
13	fewer than three firms to submit service proposals, unless			
14	fewer than three firms submitted satisfactory statements of			
15	qualification. The alternative procedures must, at a minimum,			
16	allow the department to evaluate competing proposals and			
17	select the proposal that provides the greatest benefit to the			
18	state while considering the quality of the services,			
19	dependability, and integrity of the provider, the			
20	dependability of the provider's services, the experience of			
21	the provider in serving target populations or client groups			
22	substantially identical to members of the target population			
23	for the contract in question, and the ability of the provider			
24	to secure local funds to support the delivery of services,			
25	including, but not limited to, funds derived from local			
26	governments. These alternative procedures need not conform to			
27	the requirements of s. 287.042 or s. 287.057(1) or (2).			
28	(4) The department shall review the period for which			
29	it executes contracts and, to the greatest extent practicable,			
30	shall execute multiyear contracts to make the most efficient			
31	use of the resources devoted to contract processing and			
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(5) When it is in the best interest of a defined segment of its consumer population, the department may competitively procure and contract for systems of treatment or service that involve multiple providers, rather than procuring and contracting for treatment or services separately from each participating provider. The department must ensure that all providers that participate in the treatment or service system meet all applicable statutory, regulatory, service-quality, and cost-control requirements. If other governmental entities or units of special purpose government contribute matching funds to the support of a given system of treatment or service, the department shall formally request information from those funding entities in the procurement process and may take the information received into account in the selection process. If a local government contributes match to support the system of treatment or contracted service and if the match constitutes at least 25 percent of the value of the contract, the department shall afford the governmental match contributor an opportunity to name an employee as one of the persons required by s. 287.057(17) to evaluate or negotiate certain contracts, unless the department sets forth in writing the reason why such inclusion would be contrary to the best interest of the state. Any employee so named by the governmental match contributor shall qualify as one of the persons required by s. 287.057(17). No governmental entity or unit of special purpose government may name an employee as one of the persons required by s. 287.057(17) if it, or any of its political subdivisions, executive agencies, or special districts, intends to compete for the contract to be awarded. 31 | The governmental funding entity or match contributor shall

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comply with any deadlines and procurement procedures established by the department. The department may also involve nongovernmental funding entities in the procurement process 3 when appropriate. (6) The department may contract for or provide assessment and case management services independently from treatment services. (7) The department shall adopt, by rule, provisions for including in its contracts incremental penalties to be imposed by its contract managers on a service provider due to 10 the provider's failure to comply with a requirement for 11 12 corrective action. Any financial penalty that is imposed upon a provider may not be paid from funds being used to provide services to clients, and the provider may not reduce the amount of services being delivered to clients as a method for 15 offsetting the impact of the penalty. If a financial penalty 16 17 is imposed upon a provider that is a corporation, the department shall notify, at a minimum, the board of directors 18 of the corporation. The department may notify, at its 19 discretion, any additional parties that the department believes may be helpful in obtaining the corrective action that is being sought. Further, the rules adopted by the 22 department must include provisions that permit the department to deduct the financial penalties from funds that would 24 25 otherwise be due to the provider, not to exceed 10 percent of the amount that otherwise would be due to the provider for the 26 period of noncompliance. If the department imposes a financial 27 penalty, it shall advise the provider in writing of the cause 28 for the penalty. A failure to include such deductions in a 29

request for payment constitutes a ground for the department to

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this subsection do not limit or restrict the department's application of any other remedy available to it in the contract or under law. The remedies described in this subsection may be cumulative and may be assessed upon each separate failure to comply with instructions from the department to complete corrective action. (8) The department shall develop standards of conduct and a range of disciplinary actions for its employees which are specifically related to carrying out contracting responsibilities. (1) (9) The Agency for Persons with Disabilities department must implement systems and controls to ensure financial integrity and service provision quality in the developmental services Medicaid waiver service system. (10) If a provider fails to meet the performance standards established in the contract, the department may allow a reasonable period for the provider to correct performance deficiencies. If performance deficiencies are not resolved to the satisfaction of the department within the prescribed time, and if no extenuating circumstances can be documented by the provider to the department's satisfaction, the department must cancel the contract with the provider. The department may not enter into a new contract with that same provider for the services for which the contract was previously canceled for a period of at least 24 months after the date of cancellation. If an adult substance abuse services provider fails to meet the performance standards established in the contract, the department may allow a reasonable period, not to exceed 6 months, for the provider to correct

performance deficiencies. If the performance deficiencies are

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months, the department must cancel the contract with the adult substance abuse provider, unless there is no other qualified provider in the service district.

(11) The department shall include in its standard

contract document a requirement that any state funds provided for the purchase of or improvements to real property are contingent upon the contractor or political subdivision granting to the state a security interest in the property at least to the amount of the state funds provided for at least 5 years from the date of purchase or the completion of the improvements or as further required by law. The contract must include a provision that, as a condition of receipt of state funding for this purpose, the provider agrees that, if it disposes of the property before the department's interest is vacated, the provider will refund the proportionate share of the state's initial investment, as adjusted by depreciation.

(12) The department shall develop and refine
contracting and accountability methods that are
administratively efficient and that provide for optimal
provider performance.

contract when it deems it is in the best interest of the state to do so. The requirements described in subsection (1) do not, and may not be construed to, limit in any way the department's ability to competitively procure any contract it executes, and the absence of any or all of the criteria described in subsection (1) may not be used as the basis for an administrative or judicial protest of the department's determination to conduct competition, make an award, or execute any contract.

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performance-based incentives that may vary according to the 2 extent a provider achieves or surpasses the performance 3 standards set forth in the contract. Such incentives may be 4 weighted proportionally to reflect the extent to which the 5 provider has demonstrated that it has consistently met or 6 exceeded the contractual requirements and the department's performance standards. 7 8 (2) (15) Nothing contained in chapter 287 shall require competitive bids for health services involving examination, 9 10 diagnosis, or treatment. Section 3. Paragraphs (a), (b), (e), (f), and (g) of 11 12 subsection (1), paragraph (b) of subsection (2), paragraph (a) of subsection (4), and subsections (6) and (9) of section 13 409.1671, Florida Statutes, are amended to read: 409.1671 Foster care and related services; 15 16 privatization. --17 (1)(a) It is the intent of the Legislature that the Department of Children and Family Services shall outsource 18 privatize the provision of foster care and related services 19 20 statewide. It is further the Legislature's intent to encourage 21 communities and other stakeholders in the well-being of children to participate in assuring that children are safe and 22 well-nurtured. However, while recognizing that some local 23 governments are presently funding portions of certain foster 24 care and related services programs and may choose to expand 25 such funding in the future, the Legislature does not intend by 26 27 its outsourcing privatization of foster care and related 2.8 services that any county, municipality, or special district be required to assist in funding programs that previously have 29 been funded by the state. Counties that provide children and 30 31 | family services with at least 40 licensed residential group

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care beds by July 1, 2003, and provide at least \$2 million annually in county general revenue funds to supplement foster and family care services shall continue to contract directly 3 with the state and shall be exempt from the provisions of this 4 section. Nothing in this paragraph prohibits any county, 5 municipality, or special district from future voluntary 6 funding participation in foster care and related services. As 7 8 used in this section, the term"outsource""privatize" means to contract with competent, community-based agencies. The 9 department shall submit a plan to accomplish outsourcing 10 privatization statewide, through a competitive process, phased 11 12 in over a 3-year period beginning January 1, 2000. This plan must be developed with local community participation, 13 14 including, but not limited to, input from community-based providers that are currently under contract with the 15 department to furnish community-based foster care and related 16 services, and must include a methodology for determining and 17 transferring all available funds, including federal funds that 18 the provider is eligible for and agrees to earn and that 19 20 portion of general revenue funds which is currently associated 21 with the services that are being furnished under contract. The methodology must provide for the transfer of funds 22 appropriated and budgeted for all services and programs that 23 24 have been incorporated into the project, including all management, capital (including current furniture and 25 equipment), and administrative funds to accomplish the 26 27 transfer of these programs. This methodology must address expected workload and at least the 3 previous years' 2.8 experience in expenses and workload. With respect to any 29 district or portion of a district in which <u>outsourcing</u> 30 31 | privatization cannot be accomplished within the 3-year

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timeframe, the department must clearly state in its plan the reasons the timeframe cannot be met and the efforts that should be made to remediate the obstacles, which may include 3 alternatives to total outsourcing privatization, such as 4 public-private partnerships. As used in this section, the term 5 "related services" includes, but is not limited to, family 6 preservation, independent living, emergency shelter, 7 8 residential group care, foster care, therapeutic foster care, intensive residential treatment, foster care supervision, case 9 management, postplacement supervision, permanent foster care, 10 and family reunification. Unless otherwise provided for, the 11 12 state attorney shall provide child welfare legal services, pursuant to chapter 39 and other relevant provisions, in 13 Pinellas and Pasco Counties. When a private nonprofit agency has received case management responsibilities, transferred 15 from the state under this section, for a child who is 16 sheltered or found to be dependent and who is assigned to the 17 care of the <u>outsourcing</u> privatization project, the agency may 18 act as the child's guardian for the purpose of registering the 19 20 child in school if a parent or quardian of the child is 21 unavailable and his or her whereabouts cannot reasonably be ascertained. The private nonprofit agency may also seek 22 emergency medical attention for such a child, but only if a 23 parent or guardian of the child is unavailable, his or her 24 whereabouts cannot reasonably be ascertained, and a court 25 order for such emergency medical services cannot be obtained 26 27 because of the severity of the emergency or because it is 2.8 after normal working hours. However, the provider may not consent to sterilization, abortion, or termination of life 29 support. If a child's parents' rights have been terminated, 30 31 the nonprofit agency shall act as guardian of the child in all

circumstances.

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- (b) It is the intent of the Legislature that the department will continue to work towards full outsourcing privatization in a manner that assures the viability of the community-based system of care and best provides for the safety of children in the child protection system. To this end, the department is directed to continue the process of outsourcing privatizing services in those counties in which signed startup contracts have been executed. The department may also continue to enter into startup contracts with additional counties. However, no services shall be transferred to a community-based care lead agency until the department, in consultation with the local community alliance, has determined and certified in writing to the Governor and the Legislature that the district is prepared to transition the provision of services to the lead agency and that the lead agency is ready to deliver and be accountable for such service provision. In making this determination, the department shall conduct a readiness assessment of the district and the lead agency.
- 1. The assessment shall evaluate the operational readiness of the district and the lead agency based on:
- a. A set of uniform criteria, developed in consultation with currently operating community-based care lead agencies and reflecting national accreditation standards, that evaluate programmatic, financial, technical assistance, training and organizational competencies; and
- b. Local criteria reflective of the local community-based care design and the community alliance priorities.
- 2. The readiness assessment shall be conducted by a 31  $\mid$  joint team of district and lead agency staff with direct

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experience with the start up and operation of a community-based care service program and representatives from 2. the appropriate community alliance. Within resources available 3 for this purpose, the department may secure outside audit 4 expertise when necessary to assist a readiness assessment 5 team. 6

- 3. Upon completion of a readiness assessment, the assessment team shall conduct an exit conference with the district and lead agency staff responsible for the transition.
- 4. Within 30 days following the exit conference with staff of each district and lead agency, the secretary shall certify in writing to the Governor and the Legislature that both the district and the lead agency are prepared to begin the transition of service provision based on the results of the readiness assessment and the exit conference. The document of certification must include specific evidence of readiness on each element of the readiness instrument utilized by the assessment team as well as a description of each element of readiness needing improvement and strategies being implemented to address each one.
- (e) As used in this section, the term "eligible lead community-based provider" means a single agency with which the department shall contract for the provision of child protective services in a community that is no smaller than a county. The secretary of the department may authorize more than one eligible lead community-based provider within a single county when to do so will result in more effective delivery of foster care and related services. To compete for an outsourcing a privatization project, such agency must have:
- 1. The ability to coordinate, integrate, and manage 31 | all child protective services in the designated community in

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cooperation with child protective investigations.

- 2. The ability to ensure continuity of care from entry to exit for all children referred from the protective investigation and court systems.
- 3. The ability to provide directly, or contract for through a local network of providers, all necessary child protective services. Such agencies should directly provide no more than 35 percent of all child protective services provided.
- 4. The willingness to accept accountability for meeting the outcomes and performance standards related to child protective services established by the Legislature and the Federal Government.
- 5. The capability and the willingness to serve all children referred to it from the protective investigation and court systems, regardless of the level of funding allocated to the community by the state, provided all related funding is transferred.
- 6. The willingness to ensure that each individual who provides child protective services completes the training required of child protective service workers by the Department of Children and Family Services.
- 7. The ability to maintain eligibility to receive all federal child welfare funds, including Title IV-E and IV-A funds, currently being used by the Department of Children and Family Services.
- 8. Written agreements with Healthy Families Florida lead entities in their community, pursuant to s. 409.153, to promote cooperative planning for the provision of prevention and intervention services.
- 9. A board of directors, of which at least 51 percent \$33\$ 5:55 PM \$03/14/05\$  $$1476p\mbox{-}cf00\mbox{-}c9j$

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of the membership is comprised of persons residing in this state. Of the state residents, at least 51 percent must also reside within the service area of the lead community-based provider.

- (f)1. The Legislature finds that the state has traditionally provided foster care services to children who have been the responsibility of the state. As such, foster children have not had the right to recover for injuries beyond the limitations specified in s. 768.28. The Legislature has determined that foster care and related services need to be outsourced privatized pursuant to this section and that the provision of such services is of paramount importance to the state. The purpose for such outsourcing privatization is to increase the level of safety, security, and stability of children who are or become the responsibility of the state. One of the components necessary to secure a safe and stable environment for such children is that private providers maintain liability insurance. As such, insurance needs to be available and remain available to nongovernmental foster care and related services providers without the resources of such providers being significantly reduced by the cost of maintaining such insurance.
- 2. The Legislature further finds that, by requiring the following minimum levels of insurance, children in outsourced privatized foster care and related services will gain increased protection and rights of recovery in the event of injury than provided for in s. 768.28.
- In any county in which a service contract has not been executed by December 31, 2004, the department shall ensure access to a model comprehensive residential services 31 program as described in s. 409.1677 which, without imposing

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undue financial, geographic, or other barriers, ensures reasonable and appropriate participation by the family in the child's program.

- 1. In order to ensure that the program is operational by December 31, 2004, the department must, by December 31, 2003, begin the process of establishing access to a program in any county in which the department has not either entered into a transition contract or approved a community plan, as described in paragraph (d), which ensures full outsourcing privatization by the statutory deadline.
- The program must be procured through a competitive process.
- The Legislature does not intend for the provisions of this paragraph to substitute for the requirement that full conversion to community-based care be accomplished.

(2)

- Persons employed by the department in the (b) provision of foster care and related services whose positions are being outsourced under privatized pursuant to this statute shall be given hiring preference by the provider, if provider qualifications are met.
- (4)(a) The department, in consultation with the community-based agencies that are undertaking the outsourced privatized projects, shall establish a quality assurance program for privatized services. The quality assurance program shall be based on standards established by the Adoption and Safe Families Act as well as by a national accrediting organization such as the Council on Accreditation of Services for Families and Children, Inc. (COA) or CARF--the Rehabilitation Accreditation Commission. Each program operated 31 under contract with a community-based agency must be evaluated

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annually by the department. The department shall, to the extent possible, use independent financial audits provided by 3 the community-based care agency to eliminate or reduce the ongoing contract and administrative reviews conducted by the 4 department. The department may suggest additional items to be included in such independent financial audits to meet the 6 department's needs. Should the department determine that such 7 independent financial audits are inadequate, then other 8 audits, as necessary, may be conducted by the department. 9 Nothing herein shall abrogate the requirements of s. 215.97. 10 The department shall submit an annual report regarding quality 11 12 performance, outcome measure attainment, and cost efficiency to the President of the Senate, the Speaker of the House of 13 14 Representatives, the minority leader of each house of the Legislature, and the Governor no later than January 31 of each 15 16 year for each project in operation during the preceding fiscal year. 17 Beginning January 1, 1999, and continuing at least 18 through June 30, 2000, the Department of Children and Family 19 20 Services shall <u>outsource</u> privatize all foster care and related 21 services in district 5 while continuing to contract with the current model programs in districts 1, 4, and 13, and in 22 subdistrict 8A, and shall expand the subdistrict 8A pilot 23 program to incorporate Manatee County. Planning for the 24 district 5 outsourcing privatization shall be done by 25 providers that are currently under contract with the 26 27 department for foster care and related services and shall be 28 done in consultation with the department. A lead provider of the district 5 program shall be competitively selected, must 29 demonstrate the ability to provide necessary comprehensive 30 31 | services through a local network of providers, and must meet

1	criteria established in this section. Contracts with			
2	organizations responsible for the model programs must include			
3	the management and administration of all <u>outsourced</u> <del>privatized</del>			
4	services specified in subsection (1). However, the department			
5	may use funds for contract management only after obtaining			
6	written approval from the Executive Office of the Governor.			
7	The request for such approval must include, but is not limited			
8	to, a statement of the proposed amount of such funds and a			
9	description of the manner in which such funds will be used. If			
10	the community-based organization selected for a model program			
11	under this subsection is not a Medicaid provider, the			
12	organization shall be issued a Medicaid provider number			
13	pursuant to s. 409.907 for the provision of services currently			
14	authorized under the state Medicaid plan to those children			
15	encompassed in this model and in a manner not to exceed the			
16	current level of state expenditure.			
17	(9) Each district and subdistrict that participates in			
18	the model program effort or any future outsourcing			
19	privatization effort as described in this section must			
20	thoroughly analyze and report the complete direct and indirect			
21	costs of delivering these services through the department and			
22	the full cost of outsourcing privatization, including the cost			
23	of monitoring and evaluating the contracted services.			
24	Section 4. The Office of Program Policy Analysis and			
25	Government Accountability shall conduct two reviews of the			
26	contract-management and accountability structures of the			
27	Department of Children and Family Services, including, but not			
28	limited to, whether the department is adequately monitoring			
29	and managing its outsourced or privatized functions and			
30	services. The office shall report its findings and			
31	recommendations to the President of the Senate, the Speaker of 37			

1	the House of Repres	sentatives, and the Auditor General by
2	February 1 of 2006	and 2007, respectively.
3	Section 5.	Section 402.72, Florida Statutes, is
4	repealed.	
5	Section 6.	This act shall take effect July 1, 2005.
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